

Making IT Simple





Our Vision

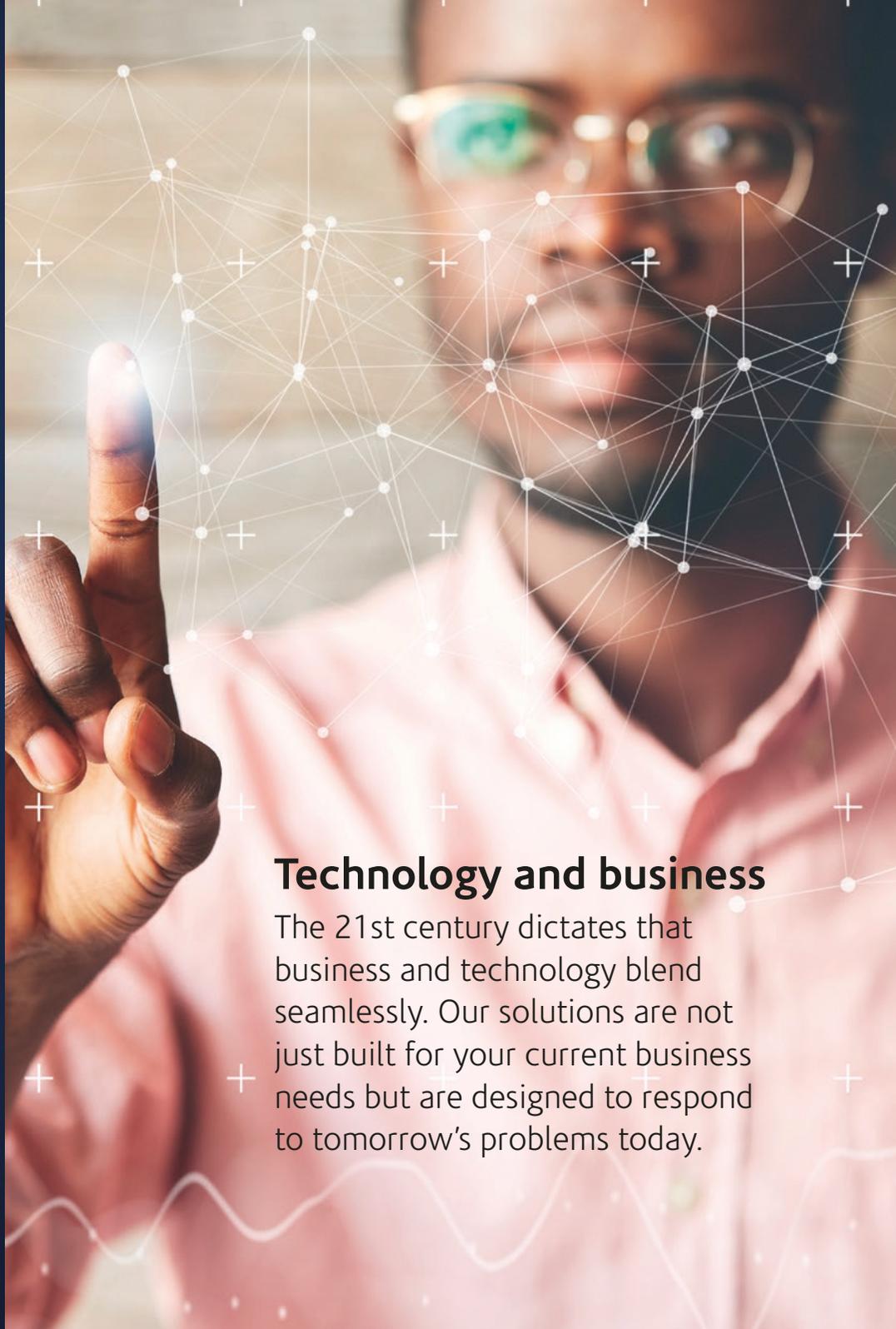
To be the Pan-African provider of End-to-End solutions that meet your digital transformation needs.

Our Mission

To drive efficiency by creating and delivering technology solutions that fit the needs of your business.

Global expertise, local perspective

Our solutions are built to world class standards with an informed understanding of the problems faced by businesses in Africa



Technology and business

The 21st century dictates that business and technology blend seamlessly. Our solutions are not just built for your current business needs but are designed to respond to tomorrow's problems today.

INFRASTRUCTURE

From entry-level servers to high performance super computers and engineered systems, we are able to help organisations, large and small, reduce their hardware footprint while significantly increasing the performance-to-cost ratio.

We have the technical capability to scope and deliver the best setup for your specific needs while providing your team with the right tools to monitor and manage the network. In addition, we work with industry's leading vendors to design and setup your security infrastructure.

Whether you are delivering a service online, backing up information offsite or simply making your systems accessible to staff members spread in a wide geographic area, Atlancis works with you on the best way to bridge your internal resources with your choice of external provider.



APPS & DATABASES

We have the expertise and certification to deploy the full suite of critical business applications and databases. These provide speed, continuous availability, scalability, security, cloud & backend analytics of data thus ensuring efficient service delivery.

Our business solutions secure your systems from unauthorized access as well as enabling the audit of information for all system and data access. Meanwhile, virtualisation solutions delivered by Atlancis help you greatly increase business agility, reduce downtime and minimise administration costs by enabling a reduce-reuse-retire system.

Lastly, with the need for the sharing of businesses data our expertise in SOA, middleware and business process integration ensures that you can have transparent and seamless integration of the various applications.



CONSULTING

Atlancis has experience in deploying robust and scalable Enterprise Resource Planning (ERP) and Customer Relationship Management solutions to help you increase productivity, improve controls and deliver a seamless customer experience.

We have expertise and experience in deploying business analytics solutions, the most comprehensive portfolio of technology and applications for the insight-driven organization. In addition, our managed service offering allows you to improve operational efficiency while reducing service management costs.

Our team of knowledgeable and experienced solution architects works with you to configure and deliver a solution custom made to your business from early design through to end-of-life management and migration.



THE ATLANCIS ADVANTAGE

Single provider, multiple solutions: Our solutions tackle numerous business challenges.

Cost Savings due to integrated solutions: Optimize your business without needing to spend more on additional products.

Use what you need: We design products that allow you to choose only what will solve your current business challenge.

Easy growth path when you need more capacity: Our service solutions' capacity is easily expandable whenever required.

Customised to your needs: our solutions are tailor-made for the specific needs of your business.

Working in partnership with you: We ensure that your experience from start to finish is flawless.

Local knowledge: Nothing beats having an understanding of the environment that affect your business.



Africa's first True Cloud! Our Self Service cloud platform delivers the capabilities of world class cloud solutions to Africa, and hosted in Africa. Through our partner Tier 3+ Datacentres in Kenya, Tanzania, Uganda, and counting, we bring cloud back! Our approach is to make our IaaS, SaaS and PaaS solution as close to you as possible whilst enabling you to choose which best fit model works for you – ATLANCIS Public Cloud, ATLANCIS Private Cloud or a Hybrid of the two. Our highly skilled engineers will be available to walk with you on this journey.

SaaS

Our SaaS offering will help you with key processes, including finance, sales and asset management, allowing you to spend more time on innovation and less on IT.

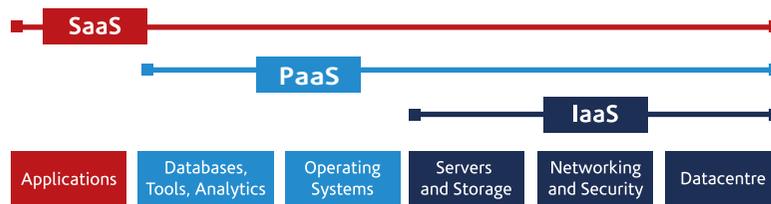
PaaS

All the tools necessary to build cutting edge applications are available to you, allowing you to reduce the hassle, increase the speed from concept to deployment and reduce the costs associated with on-site infrastructure.

IaaS

Atlancis hosts the infrastructure and handles tasks like system maintenance and backups, so you do not have to buy hardware or employ in-house experts to manage it. Our systems deliver affordability, simplicity, availability and growth.

Cloud Components



Atlancis Leasing Cycle

For many SMEs, traditional long-term bank finance is generally inaccessible. In addition, spending large sums on IT infrastructure means the equipment is retained for much longer due to budgetary prioritisation.

Atlancis Leasing provides 100% of the capital needed to acquire equipment, software and services needed with a single, consistent, low monthly or quarterly payment. Leasing from us provides you with a number of critical advantages:

Lower capital costs:

Capital expenses (CapEx) are reduced as hardware purchases are no longer a requirement.

Tax advantages:

Leasing costs are treated as operational expenses (OpEx) and expensed in the accounting period which they occur.

Predictability: Businesses prefer the predictability of OpEx; if they can be covered by the run-rate, projects are more likely to be greenlighted.

No costly upgrades:

Leasing reduces the cost of purchasing new technology as well as the downtime that occurs during migration.

Reducing labor costs:

Leasing allows you to outsource the cost of administering your infrastructure which reduces labor cost.



Establishing and maintaining an online reputation is crucial for brand success. Socialight gives deep insights into your online presence enabling the development and execution of a clear strategy. Customised dashboards show your metrics and engagement across social media and website (rss) feeds both in real time and historically.

Socialight provides insights into the customer journey, improves customer services response times and give you a competitive edge by allowing hyper segmentation of audiences leading to campaign success.

Key Features: Socialight provides real-time data mining, flexibility in report generation, analytics and forecasting using historical data, a user-friendly interface and easy integration with other products.



iLearn is a Digital Literacy System that provides the dynamic capability to plan, deliver and analyze learning progress of learners by providing administration, documentation, tracking and analysis functions to meet learning outcomes. It has enabled an increase in creativity and flexibility that wasn't available in a textbook centric learning environment.



Our Project Management System (PMO) helps to plan, organize, and manage resource tools and develop resource estimates. It can manage everything from estimation and planning through to decision-making and quality management.

Agile PMO is robust and scalable to meet the demands of projects of any size.



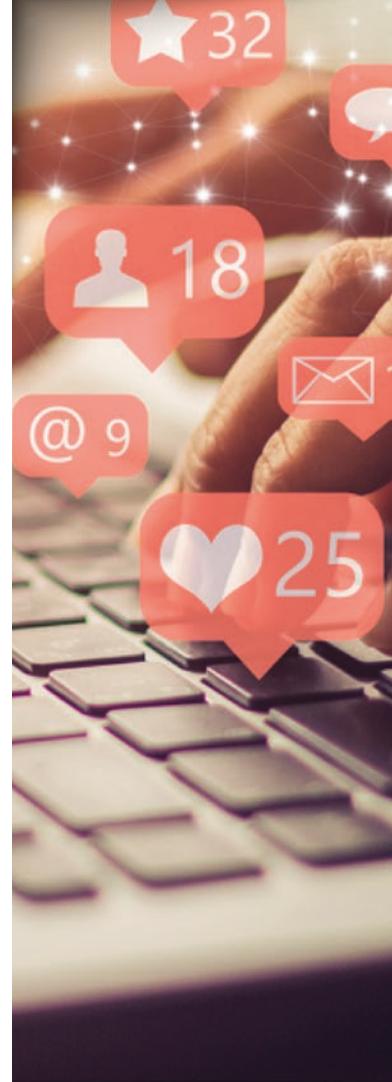
The iQueue management system improves the customer experience while ensuring that staffing levels are optimised. The iQueue system can be adapted to any venue. This directly impacts costs and revenues, customer retention, and public brand image. Our solution will manage any incidents from the moment they are captured right through to their resolution.



Effective management of an organisations workforce is important if you are to derive maximum return, improve the teams capabilities and grow productivity across the enterprise.

Kinetic HCM is a comprehensive web-based human resource management tool that transforms complicated manual human resource processes into a simplified automated system. It is intuitive and easy to use while integrating all Human Resource (HR) processes from recruitment to on-boarding and through to exit - leave, performance, expense and time management.

Kinetic HCM is a cloud-based, global solution for the total management of any workforce. Being highly interactive, the system is designed to be simple and easy-to-use for a tool that is packed full of essential features.





EdTech

Our Learning Management System, iLearn, is designed to deliver a rich and comprehensive e-learning experience to its users. iLearn is unrivaled in providing a 360 degree learning approach that encompasses onboarding, monitoring, evaluation and reporting.

Our clients in the education sector include: USIU-Africa, Kenya School of Monetary Studies, among others.

GovTech

Operations in the public sector are commonly characterized by slow and inefficient systems that delay delivery. We have delivered solutions that have greatly improved service delivery.

We are proud to have offered cutting solutions to: Kenya Revenue Authority, Kenya Ports Authority, Kenya Forestry Service, Huduma Centre, Ministry of Lands and KenTrade.

FinTech

Our specialist skills within the banking sector have allowed us to deliver customized solutions to banks in the region. We provide customizable systems that drive the delivery of services to large customer bases. This includes provision of queue management and ticketing systems, core banking systems, enterprise security systems that are geared to improve the customer experience.

We are proud to have offered turnkey tech solutions to: Cooperative Bank, Commercial Bank of Africa, Chase Bank among others.

“We have worked with Atlancis on many occasions with extraordinary success. They have outstanding expertise in Enterprise ICT solutions and an extremely good understanding of commercial requirements which is rare among IT firms. In a nutshell, they are on top of their game”

Director, Power & Energy

Telecommunications

Our niche telco systems have been of great benefit to companies in the telecommunications sector that boast of an expansive client base and large data sets management. Our extensive abilities have actualized the possibility of our clients focusing on delivering their mandate seamlessly.

Clients we have worked with include Ericsson, Safaricom, MTN, Telkom Kenya and Airtel.

Manufacturing

Our solutions help clients in the manufacturing sector embrace business agility. Using Socialight, business owners are able to trace the online presence of their products through hits and likes on various social media platforms. Our Human Resource Management systems unify all manufacturing locations which often includes combining multi-site talent management, payroll and time tracking.

Power & Energy

The nature of this industry is dynamic – the economy may thrive or slack, or projects may surpass deadlines. These fluctuations spill over into workforce requirements as demand for manpower and resources shifts from project to project. Our cloud system will enable access to data and systems remotely and at any time which unquestionably increases productivity.

We are proud to have offered turnkey business solutions to: Kenya Pipeline Company, Kenya Power.

“Atlancis delivered to us innovative solutions which enabled us focus on strategic initiatives that better serve our clients. With Atlancis we can now focus on our customers better”

Director, Telecommunications

CUSTOMER SNAPSHOT



OUR TECHNOLOGY PARTNERS

At Atlancis we are committed to delivering the right blend of components and tools from leading vendors to enable every organisation reap the maximum benefits of technology.



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